

## MANAGEMENT'S DISCUSSION AND ANALYSIS

*This Management's Discussion and Analysis ("MD&A") explains the financial condition and results of operations of Atlantis Systems Corp. ("our Company" or "we" or "our" or "us" or "ASC") as at and for the three months ended March 31, 2008 with comparisons to the three months ended March 31, 2007 and the year ended December 31, 2007, where applicable. This MD&A is intended to assist shareholders and other readers to understand our business and the key factors underlying our financial results. This MD&A should be read in conjunction with our unaudited Consolidated Financial Statements and the accompanying notes as at and for the three months ended March 31, 2008 and 2007 and the audited annual consolidated financial statements, including the notes, for the year ended December 31, 2007. We prepare our consolidated financial statements in accordance with Canadian generally accepted accounting principles ("GAAP"). All amounts are stated in thousands of Canadian dollars except where otherwise noted. All tabular amounts are expressed in thousands of Canadian dollars except per share amounts. This MD&A is based on information available as at May 14, 2008 except where otherwise noted.*

## Table of Contents

### Page

1.	HIGHLIGHTS .....	4
2.	FORWARD-LOOKING STATEMENTS.....	5
3.	WHO WE ARE .....	7
4.	OUR MARKETS.....	7
5.	OUR VALUE EQUATION.....	10
6.	OTHER COMPANY INFORMATION.....	10
7.	THE CFTS PROGRAM.....	10
8.	COST REDUCTION PLAN .....	11
9.	LATE FILING OF 2007 ANNUAL REPORTS.....	11
10.	OVERVIEW .....	12
11.	RESULTS OF OPERATIONS.....	13
12.	REVENUE.....	13
13.	GROSS MARGIN.....	16
14.	OPERATING EXPENSES.....	16
15.	OTHER ITEMS .....	17
16.	OTHER EXPENSES .....	17
17.	NET INCOME.....	17
18.	SUMMARY OF QUARTERLY RESULTS (UNAUDITED) .....	18
19.	CASH FLOW .....	20
20.	OPERATING ACTIVITIES .....	20
21.	INVESTING ACTIVITIES .....	21
22.	FINANCING ACTIVITIES.....	21
23.	LIQUIDITY .....	22
24.	CAPITAL RESOURCES .....	23
25.	OUTSTANDING SHARE DATA .....	23
26.	OFF-BALANCE-SHEET ARRANGEMENTS.....	24
27.	ACCOUNTING POLICY DEVELOPMENTS .....	24
28.	RELATED PARTY TRANSACTIONS .....	24
29.	SUBSEQUENT EVENTS.....	25
30.	CRITICAL ACCOUNTING ESTIMATES .....	25
31.	BUSINESS OUTLOOK .....	25
32.	REPORT ON DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING.....	27
33.	BUSINESS RISK FACTORS.....	27

## **GLOSSARY OF TECHNICAL TERMS AND OTHER INFORMATION**

Certain technical terms used in this Management Discussion and Analysis are defined as follows:

“ASA” means Atlantis Systems America, Inc.

“ASC” means Atlantis Systems Corp.

“ASE” means Atlantis Systems Eduplus, a separate division of ASC.

“ASI” means Atlantis Systems International Inc.

“CF” means Canadian Forces.

“CFTS” means contracted flying training and support.

“CPT” means cockpit procedures trainer.

“DND” means Canadian Department of National Defence.

“GAAP” means generally accepted accounting principles.

“HVTT” means helicopter virtual task trainer.

“IMTS” means integrated maintenance training system.

“RAAF” means Royal Australian Air Force.

“RDAF” means Royal Danish Air Force.

“SMHP” means Sikorsky Maritime Helicopter Program.

**All figures are in Canadian dollars unless otherwise stated.**

**All dollar values are in thousands of dollars unless otherwise stated.**

**All non dollar values are as stated.**

## 1. HIGHLIGHTS

- Revenue for the three months ended March 31, 2008 was \$4.3 million, a reduction of \$1.0 from the \$5.3 million recognized in the fourth quarter of 2007, a 25.6% decrease from the \$5.8 million reported for the same quarter in the previous year.
- We recorded a loss of \$2.3 million in the first quarter of 2008. This compared to a loss for the fourth quarter of 2007 of \$3.3 million and a loss of \$1.8 million for the first quarter of 2007.
- As at March 31, 2008, the Company was in breach of two debt covenants. The breach of these covenants constituted an event of default under the Old Term Loan, as hereinafter defined, with the bank having the right to demand repayment of such loan. As a result, the Old Term Loan was reported as a current liability. Subsequent to March 31, 2008, the Old Term Loan was repaid and replaced by the New Term Loan.
- The 250,000 warrants to purchase common shares, which were outstanding at the beginning of the first quarter of 2008, have not been exercised and expired on March 30, 2008.
- Our order backlog at March 31, 2008 was \$34.8 million, which includes approximately \$18.0 million for the CFTS support services to be recognized over the twenty year contract period, and \$8.3 million for Eduplus contracts. Our order backlog at December 31, 2007 was \$37.0 million, which included approximately \$18.3 million for the CFTS support services.
- On March 25, 2008, subsequent to the 2007 year end, the Company issued a press release announcing that it would not be able to meet the regulatory filing deadline of March 31, 2008, for filing with the securities regulatory authorities in Ontario and Quebec, its annual financial statements, management discussion and analysis and annual information form for the fiscal year ended December 31, 2007 and the related certifications (the “Annual Filings”). The reason for the delay in the filing of the Annual Filings was that the Company was seeking to refinance its bank credit facility with a new lender. If the new lender did not proceed with the financing and the bank demanded repayment of its term loan, the Company would need to assess its financial position as at December 31, 2007 on the basis that it would not be able to meet the “going concern” test for the following twelve month period. The Company filed an application with the Ontario Securities Commission requesting that it be subject to a “management” cease trade order, prohibiting its directors, officers and other insiders from trading the Company’s securities until the Annual Filings have been filed, rather than an “issuer” cease trade order. A follow-on press release was issued on April 1, 2008 confirming the delay in the release of the Annual Filings and that the Ontario Securities Commission was expected to issue a

temporary “management” cease trade order, rather than issuing an “issuer” cease trade order. On April 1, 2008 the temporary “management” cease trade order was issued and the affected persons were notified. On May 7, 2008 the Company completed its Annual Filings and on May 12, 2008 the “management” cease trade order was lifted.

- Effective April 30, 2008, we entered into financing arrangements with ComVest Capital, LLC that provided up to US\$6.6 million of financing in the form of a secured term loan in the amount of US\$2.6 million at a rate of interest of 12.5% per annum payable monthly and a deferred interest fee of \$390 payable at maturity and a secured revolving line of credit of up to US\$4.0 million based on a borrowing base at a rate of interest of US prime plus 2% per annum with a floor of 8%. The term loan matures on April 30, 2011 and the Line of Credit will be available until April 30, 2010, subject to a one-year extension at the option of the Company. These financing arrangements closed May 5, 2008 and the new term loan was used to repay the old term loan with the bank. The arrangement also involved, subject to Toronto Stock Exchange approval, the Company issuing warrants to acquire an aggregate of 9,300,000 common shares at an exercise price of \$0.09 per share until April 30, 2008.
- Subsequent to quarter end, the Company announced that it has been awarded several new contracts valued at approximately Cdn\$3.0 million. Work under these contracts is expected to be completed during 2008. Contracts include:
  - Atlantis Systems America was awarded a contract to deliver Advanced Electronic Classrooms that will provide systems and maintenance training for U.S. military aircraft maintenance personnel. The work will include the design, development and delivery of multiple classrooms and the integration of the learning systems used both by instructors and students into local and wide area networks.
  - A contract from a major partner in the energy sector that will see Atlantis’ Integrated Maintenance Trainer System used as a prototype for training technicians in power plants.
  - The Company has received follow-on orders for a number of technologies and programs, including an order to provide a system upgrade for infrastructure that supports the flight simulators and computer based training used by the students at CFTS in Southport, Manitoba.

## 2. FORWARD-LOOKING STATEMENTS

Forward-looking statements look into the future and provide an opinion about the effect of certain events and trends on the business. Forward-looking statements may include words such as “plans”, “intends”, “anticipates”, “should”, “estimates”, “expects”, “believes”, “indicates”, “targeting”, “suggests” and similar expressions.

This MD&A, and in particular the Business Outlook for 2008 on page 25, contain forward-looking statements. These forward-looking statements are based on current expectations and various estimates, factors and assumptions, and involve known and unknown risks, uncertainties and other factors. The material factors and assumptions that were applied in making the forward-looking statements in this MD&A include assumptions regarding: our ability to win new projects; to successfully complete ongoing negotiations with new and existing customers for new work and to accurately forecast the timing of such wins; the success of our cost reduction plan and the timing for its achievement; our current order backlog and the timing of its recognition; our ability in the current markets to pursue financings on reasonable terms appropriate for a company of our size and status; our ability to protect and exploit our intellectual property; our ability to meet debt obligations; our ability to meet contractual obligations under the CFTS program or any other major program; the proportion of in-house and subcontractor work on the CFTS program; and the ability of subcontractors to meet deadlines on this program; our ability to complete new and existing projects on time and on budget; the performance of subcontractors generally; the development of applications, market and market share for our HVTT product; the stability and growth of military markets and expenditures worldwide and expected developments in the energy and aerospace industry; the value of the Canadian dollar relative to foreign currencies, in particular, the US dollar; the stability and growth of markets for simulation based training products; and the fair value of our Company exceeding its carrying value in the financial statements including goodwill.

It is important to note that:

- Unless otherwise indicated, forward-looking statements in this MD&A describe our expectations as of May 14, 2008.
- Readers are cautioned not to place undue reliance on these statements as our actual results, performance or achievements may differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements if known or unknown risks, uncertainties or other factors affect our business, or if our estimates or assumptions prove inaccurate. Therefore, we cannot provide any assurance that the predictions of forward-looking statements will materialize.
- We assume no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or for any other reason, except as required by applicable securities laws and regulations.

Material factors that could cause our actual results to differ materially from the forward-looking statements in this MD&A include risks and uncertainties relating to but not limited to: our ability to convert sales, negotiations and marketing pursuits into actual awards and order backlog; our ability to source capital to fund our operations on reasonable terms given current markets; our ability to repay bank debt on demand; the availability of skilled personnel; our ability to operate as a going concern; our ability to execute the cost reduction plan; our reliance on subcontractors; our ability to protect the ownership of our technology and intellectual property; continued reliance on key customers for existing and new work; the level of military expenditures and developments in the energy and aerospace industries; the volatility of foreign exchange rates; the strengths of the Canadian and US economies; our

continued ability to integrate our third quarter 2007 acquisition, ASE; and our ability to leverage off the CFTS program.

For additional information regarding risks and uncertainties that could affect our business, please see the Business Risk Factors section of this MD&A and the Description of the Business – Risk Factors section in our Annual Information Form, both of which are available on the System for Electronic Data and Retrieval (“SEDAR”) at [www.sedar.com](http://www.sedar.com).

Additional information regarding our Company is contained in filings with securities regulatory authorities, including our Annual Information Form and Management Information Circular. These documents are available on SEDAR or on our website at [www.atlantissi.com](http://www.atlantissi.com)

### 3. WHO WE ARE

Our Company was founded 29 years ago and is headquartered in Brampton, Ontario. In 2006, we opened a second facility in Orlando, Florida specifically targeted to the US military. In 2007, we acquired Tecsumt Inc.’s Eduplus division based in Halifax, Nova Scotia, thereby enhancing our e-learning capabilities and access to naval opportunities. Over the course of our history we have been recognized as a leading provider of simulation-based training technology, primarily targeted to the military and commercial aviation industry and are known for our technological capabilities and innovative solutions.

Our Company continues to transform itself from a provider of flight and flight maintenance training products to a provider of integrated training systems and learning solutions. Our current mix of competencies includes: simulation, e-learning and knowledge management systems and expertise, hardware and software integration and virtual reality. We are focused on performance outcomes and on the means for ensuring optimal performance enhancement that can be measured and sustained. Subject matter expertise in both training and learning ensures that we deliver the performance results expected by our customers.

#### *Our Core Values*

- Quality – we focus on our customers, their requirements and expectations.
- Innovation – we use responsible creativity to craft the best solutions.
- Integrity – we act ethically in our professional endeavours.
- Accountability – we are responsible and meet our commitments.
- Teamwork- we believe in spirited collaboration.

### 4. OUR MARKETS

#### *Military*

Our roots are in the military and we will continue to strengthen our position in this market.

There are a number of important trends in the military that favour the services we provide:

- there is a trend towards outsourcing to better manage military budgets and to encourage more innovative training solutions;
- expected high levels of attrition across armed forces creates a requirement to train more qualified technicians and trainers in less time;
- the nature of warfare is changing and the use of sophisticated computer systems in communications, weapons delivery and networking lends itself perfectly to the use of synthetic training and performance based learning systems;
- with the advent of more powerful computers, more sophisticated peripheral technology and enhanced graphics, the realism in simulation is unprecedented resulting in an ever-increasing acceptance of this learning approach by the military; and
- the cost of simulation technology has been drastically reduced making it much more affordable to a wider base of applications and users.

The Canadian Forces has an unprecedented number of major acquisition programs either underway or planned including new airlift airframes, modernization of the frigates, new multi-purpose ships, new trucks and tanks, a replacement fixed-wing search and rescue platform and arctic patrol boats, as well as other recently announced programs. All of these programs will require performance critical learning systems. Our capabilities, including our recent acquisition of Eduplus, position us well to capture a significant share of the training dollars for these programs.

The US military spends about US \$500 billion per year and accounts for approximately 50% of the global military spending. Our presence in this market is not only important because of the sheer size of the market but also because the US military can dictate or strongly influence who can be a supplier of goods and services for US military sales to foreign governments. To access this market directly it was essential to establish a presence in the US, gain the required security clearances and meet US government procurement policies. ASA was created for this purpose.

### *Energy*

From the early 1970s to the mid 1980s, nuclear energy in the US grew from about 2% to 19% of electrical supply and has remained relatively constant since that time due to heightened societal concerns about nuclear energy. We believe that this fact has several interesting implications for us:

- a significant number of these facilities have reached an age where major retrofits and upgrades are required to serve existing power demand; and
- the societal concerns around nuclear safety and the subsequent reduction in capacity at existing plants, coupled with the lack of new plants being built since the mid 1980s has resulted in both a lack of jobs and the reduction of formal training programs at many colleges and universities as fewer people were entering the nuclear industry.

The increased demand for reduced carbon emissions is prompting a renaissance of nuclear energy as the only viable source in large quantities of emission free energy. This anticipated increase in demand, as well as the demand for retrofits, major upgrades and the impending attrition or retirement of a significant portion of an aging workforce are expected to result in a significant training requirement.

The need to reduce carbon emissions is generating significant interest in emission free generation of electricity. In 2006, nuclear energy and hydro accounted for 73% and 25% respectively of the US sources of emission free generation. Other emission free sources such as solar, wind and geothermal accounted for only 2.6% of the emission free generation. While these other sources will continue to grow, it is our belief that nuclear energy is the only viable cost effective vehicle to deliver substantial emission free power for the foreseeable future.

Today, there are 438 reactors operating worldwide, 75% of which are at least twenty years old, giving rise to a significant training potential in the nuclear retrofit market. In addition to this retrofit market, current industry forecasts call for 60 new reactors worldwide over the next 15 years. We have secured our first orders for this market, received subsequent extensions in 2007, and are continuing to pursue growth in this area.

#### *Civil Aviation*

We have been involved with the civil aviation industry since its inception, and continue to view this market with interest. We expect the coming years will bring an unprecedented worldwide shortage of qualified commercial pilots due to the following trends:

- a significant global growth in civil aviation that is expected to continue;
- a significant proportion of the pilot population is approaching retirement age; and
- fewer military pilots are transferring to civil aviation.

Boeing estimates that 29,000 new airliners are required by 2026, for a staggering market value of US \$2.8 trillion. It estimates that these new planes will require an additional 18,000 new pilots every year for the next 20 years, for a total of 360,000 new pilots.

Our flight training devices, cockpit procedures trainers and flight simulators are installed and operating around the world, and we will continue to take a keen interest in the civil aviation industry worldwide.

Over the last two years, we have invested in developing the HVTT, our virtual-reality, full-motion helicopter simulator. By using virtual reality this product has the potential of providing full flight simulation training at a fraction of the cost of full flight simulators. During the year we made a number of technical improvements including new visuals and a wider virtual field of vision. We were very encouraged by the positive response we received from helicopter pilots who test “flew” the HVTT at the recent Air Medical Transport Conference in Tampa, Florida. As a result of this positive response, we have signed a memorandum of understanding with a major North American commercial aviation training company to conduct further field tests at one of its training facilities. These field tests are expected to commence in the third quarter of 2008.

### *Other*

We believe that there are numerous other markets that would benefit from our synthetic learning systems. These include the medical industry, complex industrial facilities and the transportation industry. We do not intend to actively pursue these industries at this time unless an unexpected opportunity arises.

## 5. OUR VALUE EQUATION

We believe that our integrated training systems and learning solutions allow our customers:

- to train students economically;
- to significantly reduce instructor-to-student ratio;
- to significantly reduce the cost of training by freeing up expensive assets such as fighter planes and full flight simulators through the use of simulation and virtual reality;
- to speed up the learning process and enhance the quality of learning through continuous performance assessment, feedback mechanisms and the realism of the training simulation;
- to maintain training consistency and discipline between groups that trained at different times and by different instructors;
- to pre-screen students for their suitability in the operational roles; and
- to cost effectively update their training programs.

## 6. OTHER COMPANY INFORMATION

We are registered under a number of quality management programs including ISO 9001:2000, AS9100:2004, CSA-Z299.1-1985, Boeing BQMS D6-82479 and Rockwell Collins RC-9000, among others.

We operate in the United States through our wholly-owned subsidiary ASA. We operate in Canada and the rest of the world through our wholly-owned subsidiary ASI, and the recently acquired ASE division, a division of ASC.

At March 31, 2008, we had a total head count of 183, of which 54 were based at ASA in Orlando, Florida and 24 were with the ASE division in Halifax, Nova Scotia.

## 7. THE CFTS PROGRAM

Early in the second quarter of 2005, the Allied Wings consortium (we are one of five members led by Kelowna Flightcraft Ltd. as the prime contractor) was awarded a \$1.77 billion contract for the CFTS program by the Canadian Department of National Defence (“DND”) and the Canadian Forces (“CF”) to provide the design, development, installation, operation and support for the

CFTS ground-based training system in Southport, Manitoba for a twenty-three year period. Our portion of the contract, which started in 2005, is currently expected to generate approximately \$70.9 million in revenues for the initial phase and a further approximately \$18.3 million for the twenty-year support services phase which will be recognized over the twenty-three years. The initial phase of our contribution to the CFTS program involves the provision of an integrated training solution to the consortium. We, including ASA, are developing and manufacturing some components of this solution (“in-house” portion), while a significant portion will be provided by other companies (“subcontractor” portion).

Throughout 2007 and the first quarter of 2008, we continued to deliver on our commitments under the CFTS program. To date, we have recognized revenues of \$16.8 million, \$26.3 million, \$22.7 million and \$1.8 million in 2005, 2006, 2007 and the first quarter of 2008, respectively, for a total of \$67.6 million, leaving approximately \$21.7 million yet to be recognized on the contract, including the \$18.0 million support phase. The support phase of the program commenced in the fourth quarter of 2007. The support revenues have been combined with the initial phase revenues for subsequent presentation in this document.

## 8. COST REDUCTION PLAN

The Company initiated a cost reduction plan in the fourth quarter of 2007. The cost reduction plan is aimed at reducing costs and overall operating expenses by approximately 15% annually. Workforce reductions and other cost cutting measures are expected to result in annualized savings of approximately \$6.4 million. The expected savings from the plan in 2008 are approximately \$4.0 million. This plan resulted in one time termination costs of approximately \$802, which were recorded in the fourth quarter of 2007.

The cost reduction plan is not expected to impact the Company’s ability to execute current contracts or pursue or execute new opportunities that have been identified. Workforce reductions are primarily focused on non-revenue generating positions. While the Company plans to reduce costs at its ASA operations it will continue to maintain a presence in the US and retain the security clearances required to meet US government procurement policies.

## 9. LATE FILING OF 2007 ANNUAL REPORTS

On March 25, 2008, subsequent to the 2007 year end, the Company issued a press release announcing that it would not be able to meet the regulatory filing deadline of March 31, 2008, for filing with the securities regulatory authorities in Ontario and Quebec, its annual financial statements, management discussion and analysis and annual information form for the fiscal year ended December 31, 2007 and the related certifications (the “Annual Filings”). The reason for the delay in the filing of the Annual Filings was that the Company was seeking to refinance its bank credit facility with a new lender. If the new lender did not proceed with the financing and the bank demanded repayment of its term loan, the Company would need to assess its financial position as at December 31, 2007 on the basis that it would not be able to meet the “going concern” test for the following twelve month period. The Company filed an application with the Ontario Securities Commission requesting that it be subject to a “management” cease trade order, prohibiting its directors, officers and other insiders from trading the Company’s securities until the Annual Filings have been filed, rather than an “issuer” cease trade order, which would

prohibit trading in the Company's securities entirely. A follow-on press release was issued on April 1, 2008 confirming the delay in the release of the Annual Filings and that the Ontario Securities Commission was expected to issue a temporary "management" cease trade order. On April 1, 2008 the temporary "management" cease trade order was issued and the affected persons were notified. On May 7, 2008 the Company completed its Annual Filings and on May 12, 2008 the "management" cease trade order was lifted.

## 10. OVERVIEW

### Selected Annual Information

	Quarter Ended	Quarter Ended
	March 31, 2008	March 31, 2007
	\$	\$
<b>Revenues</b>	4,339	5,829
<b>Gross margin</b>	147	1,226
<b>Gross margin percentage</b>	3.4%	21.0%
<b>Operating expenses <sup>(1)</sup></b>	1,841	2,951
<b>Depreciation and amortization</b>	530	153
<b>Interest expense and financing costs (income), net</b>	78	(102)
<b>Other income</b>	-	(1)
<b>Net loss</b>	(2,302)	(1,775)
<b>Net loss per share (basic)</b>	(0.04)	(0.03)
<b>Total assets</b>	26,014	33,897
<b>Total long-term financial liabilities<sup>(2)(3)</sup></b>	-	-

<sup>(1)</sup> Includes selling and marketing ("S&M"), general and administrative ("G&A") and stock option expense

<sup>(2)</sup> 2007 excludes the \$2,800 Term Loan included in current liabilities

<sup>(3)</sup> 2006 excludes the \$100 convertible debenture included in current liabilities

Revenues for the first quarter 2008 decreased by 25.6% to \$4,339 from \$5,829 for the same period in 2007 primarily due to reduced revenues from the CFTS program as well as lower new orders originated in 2007 and 2008. Revenues from the CFTS program decreased in the first quarter of 2008 by \$1,069 to \$1,789 of the same period last year. The CFTS contract represented 41% of revenues in the first quarter of 2008 versus 49% of revenues for the same period in 2007.

Gross margin for the first quarter of 2008 was \$147, or 3.4% of revenue, versus \$1,226, or 21% of revenue, for the corresponding period in 2007. The gross margin for the first quarter of 2008 included a reduction of \$349 as a result of reconfigured cost estimates to complete the CFTS program. The lower gross margin percentage in the first quarter of 2008 is also impacted by the inclusion on a lower revenue base of several indirect overheads that are independent of projects and not directly variable. We expect our gross margin percentage to increase in the remainder of 2008 but will continue to fluctuate depending on the mix of CFTS to non CFTS revenue.

Operating expenses (defined as combined General and Administrative ("G&A"), Selling and Marketing ("S&M") and stock option expenses) decreased in the first quarter of 2008 by 38% to \$1,841, primarily due to the net effect of the implementation of our cost reduction plan. For the first quarter of 2008, we incurred depreciation and amortization expense of \$530, versus \$153 for the same period in the prior year. This increase of \$377 primarily reflects the commencement of

amortization of the HVTT in the third quarter of 2007 and the amortization of the core technology acquired in the Eduplus transaction, offset, in part, by a decrease in the level of investment in capital assets to \$20 in the first quarter of 2008 from \$163 for the same period in 2007.

Interest and financing costs resulted in a net expense of \$78 for the quarter ended March 31, 2008 versus a net income of \$102 for the same period in the prior year. Net interest expense for the first quarter of 2008 of \$78 represents interest expense of \$48 and bank service charges, support fees and other costs of \$51, offset, in part, by interest income of \$21. Interest and financing net income of \$102 for the quarter ended March 31, 2007 represents interest income of \$109, offset in part, by interest expense of \$2 and bank service charges and other costs of \$5.

Net loss for the first quarter of 2008 of \$2,302 compared to a net loss \$1,775 for the first quarter of 2007. In the first quarter of 2008, ASA accounted for \$974 of the loss compared to \$309 in the first quarter of 2007. The increase in ASA loss is primarily due to higher CFTS costs.

Total assets of \$26,014 at March 31, 2008 represented a decrease of \$1,857 or 7% from December 31, 2007. The decrease is primarily due to a decrease in cash offset, in part, by an increase in trade and other receivables.

There were no reported long-term liabilities at March 31, 2008 as a result of the GAAP requirement to classify the term loan as a current liability as of September 30, 2007 due to our non-compliance with certain covenants contained in our credit facility agreement under the Old Term Loan.

## 11. RESULTS OF OPERATIONS

The following is a discussion of the material factors influencing the operating results and the financial condition of our Company, as at, and for three months ended March 31, 2008 with comparisons to the three months ended March 31, 2007, where applicable.

The Consolidated Statements of Operations, Comprehensive Loss and Deficit for the three months ended March 31, 2008, with comparative numbers for the same period in 2007 reflect the operations of our operating entities, ASI, ASA and ASE (a division of ASC) and corporate overheads.

## 12. REVENUE

The components of revenue for the three months ended March 31, 2008 and 2007 are as follows:

	Three months ended			
	2008		2007	
	\$	%	\$	%
<b>CFTS</b>	1,789	41%	2,858	49%
<b>RDAF</b>	852	20%	1,445	25%
<b>IMTS</b>	124	3%	558	10%
<b>SMHP</b>	549	13%	-	0%
<b>Energy Sector</b>	67	2%	129	2%
<b>Other</b>	958	21%	839	14%
<b>Total</b>	4,339	100%	5,829	100%

We realized consolidated revenues of \$4,339 in the first quarter of 2008, a decrease of \$1,490, or 25.6% from the same period in 2007. The decrease in revenues in the first quarter of 2008 over that of 2007 was primarily the result of reduced revenues from the CFTS program of \$1,069, from RDAF of \$593 and from IMTS of \$434, offset, in part, by revenues from SMHP of \$549.

We began to recognize revenues from the CFTS program in the second quarter of 2005 under the terms of an initial enabling contract with Kelowna Flightcraft, the CFTS prime contractor. For the CFTS program, we recognize revenue based upon the work performed in-house (including the delivery of courseware created by ASA, acting as a subcontractor to ASI under the CFTS program), materials used and achievement of milestones by our subcontractors on the program. As a result, the revenue recognized from this program has fluctuated.

Through to the end of the first quarter of 2008 we have recognized, in total, \$67.5 million of revenue out of a total contract value of \$89.2 million from the CFTS program. We expect ASA and ASI to continue to develop and deliver courseware for the CFTS program throughout most of 2008.

The CFTS contract value also includes approximately \$18.3 million in support services that will be substantially recognized over a twenty year period following the initial phase of the program. The service program started in the fourth quarter of 2007.

When appropriate, we deliver services to foreign customers or prime contractors through Canadian Commercial Corporation, which may act as a contractual intermediary and guarantees contract completion. However, the following discussion of our revenues identifies the end customers who ultimately received the products and services.

In the third quarter of 2006, we were awarded a contract to provide a Cockpit Procedures Trainer (“CPT”) to the RDAF for the EH-101 helicopter through prime contractor AgustaWestland. The program is expected to be completed in 2008. Revenues of \$852, \$5,073 and \$2,229 were recognized for this program in 2008 to-date, 2007 and 2006, respectively.

In the first quarter of 2008, revenues from IMTS projects decreased to 3% of total revenues, or \$124, as compared to 10%, or \$558, for the same period in 2007. This decrease of \$434 in the first quarter of 2007 is primarily due to the completion of the initial phase of a contract to

provide weapons load trainers to the Canadian Forces (“CF”) in 2008. The first quarter of 2007 IMTS revenue is primarily due to contracts with the CF. In the second quarter of 2006, the CF awarded us with a contract to provide weapons load trainers (which expanded our IMTS offering) for the CF-18 aircraft fleet, along with support services through 2020.

With the Eduplus acquisition in the third quarter of 2007 we acquired the SMHP contract. The Eduplus division will provide the SMHP with training design, training documentation and courseware production. We recognized \$549 in revenue for the first quarter of 2008 (2007 – nil) from this project. Backlog at March 31, 2008 was \$8.3 million and we expect revenues from this project through 2011.

Revenues from customers in the energy sector decreased in the first quarter of 2008 to \$67, a 48% decrease from the same period in the prior year. Our pursuit of the training business associated with nuclear technicians and operators is a relatively new sector for our Canadian operations. Our strategic market initiative commenced in late 2005 and we signed our first contract in this sector in the first quarter of 2006. Three additional contracts were signed for hardware and software engineering services through the rest of 2006 and three of these projects were renewed in 2007 and remain active as of March 31, 2008. In the first quarter of 2008, we signed a contract with a major partner in the energy sector that will see Atlantis’ IMTS used as a prototype for training technicians in power plants.

Other revenues in the first quarter of 2008 of \$958 includes \$360 from one contract awarded to ASA from a US defense contractor in the second quarter of 2007 as well as two additional contracts awarded by the same contractor in the first quarter of 2008 and \$598 derived from a number of small, short-duration contracts. Other revenues in the first quarter of 2007 for \$839 includes \$342 from the upgrade of our Atlantis Boeing 767 flight training devices for Air Canada and \$497 derived from a number of small, short-duration contracts.

During the first quarter of 2008 we had contracts with multiple customers, however, one customer, the CF, represented 41% of revenue (58% in the same period of 2007). In addition, as at March 31, 2008, the same customer represented 27% of combined accounts receivable and unbilled revenue (52% in the same period of 2007). Our second largest customer, RDAF, represented 20% of revenue (25% in the same period of 2007) and 44% of the combined outstanding balance of accounts receivable and unbilled revenue (25% in the same period of 2007) at quarter end.

The order backlog at March 31, 2008 was \$34.8 million, which consisted of \$21.7 million from the CFTS program (including approximately \$18.0 million in CFTS support services), \$8.3 million from the SMHP, \$2.2 million from ASA’s contracts with a US defense contractor, \$1.0 million from the CPT program for the RDAF, and \$1.6 million from all other contracts.

The order backlog of \$34.8 at March 31, 2008 has decreased \$15.9 million from the comparable backlog of \$50.7 million (which included \$18.4 million in CFTS support services for the twenty-year support period) at March 31, 2007. This order backlog decrease consisted of a \$21.0 million net reduction in the CFTS program, offset, in part by a \$5.1 million net increase in the non-CFTS order backlog. The \$5.1 million net increase in the non-

CFTS program backlog was due, primarily, to the addition of \$8.3 million backlog for the newly acquired SMHP contract, offset, in part, by the recognition of revenue on non-CFTS projects.

We expect between 25% and 30% of the order backlog to be realized as revenue in 2008. We anticipate higher consolidated revenues in 2008 than experienced in 2007 due to anticipated new programs.

Order backlog is defined as that portion of a legally binding commercial agreement that provides sufficient detail on our obligations and our customers' obligations to form the basis for a contract and an order that has not yet been recognized as revenue.

### 13. GROSS MARGIN

Gross margin for the first quarter of 2008 was \$147, or 3.4% of revenue, versus \$1,226, or 21% of revenue, for the corresponding period in 2007. The gross margin for the first quarter of 2008 included a reduction of \$349 as a result of reconfigured cost estimates to complete the CFTS program. The lower gross margin percentage in the first quarter of 2008 is also impacted by the inclusion on a lower revenue base of several indirect overheads that are independent of projects and not directly variable. We expect our gross margin percentage to increase in the remainder of 2008 and to fluctuate between 25% and 35% going forward. However, prior to the completion of the initial phase of the CFTS program in 2008, gross margins will continue to fluctuate depending on the mix in a particular quarter between lower-margin CFTS revenue and non-CFTS revenue.

### 14. OPERATING EXPENSES

We incurred G&A expenses of \$1,438 for the three months ended March 31, 2008, a 28% decrease over the same period in 2007. The G&A expense for the first quarter of 2008 reflects a reduction of \$144 in costs incurred by ASA in the same period of 2007, which is primarily the result of implementation of our cost reduction plan. The remaining decrease of \$415 at the Canadian operations is due primarily to the decrease of administration personnel and related expense over the first quarter levels of the prior year as a result of implementation of our cost reduction plan, offset in part, by \$72 of expense incurred by the new division, ASE.

S&M expense was \$367 for the three months ended March 31, 2008, a 60% decrease as compared to the same period in 2007. The first quarter of 2008 reflects a reduction of \$156 from the S&M expense incurred by ASA in the same period of 2007. This reduction in S&M spending at ASA is primarily the result of implementation of our cost reduction plan. The remaining decrease of \$389 at the Canadian operations is due primarily to the decrease of marketing personnel and programs over the first quarter levels of the prior year due to the implementation of the our cost reduction plan, offset in part, by \$63 of expense incurred by the new division, ASE.

We recorded stock option expenses of \$36 for the three months ended March 31, 2008 versus \$42 for the same period in 2007.

In summary, operating expenses (which represent the sum of G&A, S&M and stock option expenses) were \$1,841 for the first quarter of 2008 versus \$2,951 for the same period last year, a decrease of \$1,110 or 38%. Of this decrease, \$300 and \$810 was due to decreases in operating expenses incurred by ASA and Canadian operations respectively in the first quarter of 2008. The decreases were primarily the result of implementation of the cost reduction plan.

## 15. OTHER ITEMS

We incurred depreciation and amortization expense of \$530 in the three months ended March 31, 2008 versus \$153 in the same period of 2007. This increase of \$377 primarily reflects the commencement of amortization of the HVTT in the third quarter of 2007 of \$104 and the amortization of the core technology acquired in the Eduplus transaction of \$266.

Interest and financing costs resulted in a net expense of \$78 in the three months ended March 31, 2008 as compared to income of \$102 in the same period of 2007. The first quarter 2008 net expense of \$78 primarily represents interest paid on the Term Loan of \$48 and bank service charges, support fees and other costs of \$51, offset, in part, by interest income of \$21. The 2007 first quarter income of \$102 includes \$109 for interest income offset by Debenture interest of \$2, and bank service charges, support fees and other costs of \$5.

## 16. OTHER EXPENSES

There was no income tax (recovery) expense shown for the first quarter of 2008 or the same period in 2007 because we had previously recorded a full valuation allowance for all future income tax assets (specifically cumulative operating loss carry-forwards and temporary differences) as we believed there was uncertainty in realizing the full benefit of these items. As a result, any income tax recovery or expense related to losses and earnings in the first quarter of 2008 and in the same period in 2007 were offset by utilizing an equal portion of the unrecognized operating loss carry-forwards from previous years. As at March 31, 2008, we continue to carry a full valuation allowance against our income tax assets due to the continued uncertainty surrounding their full usage. There will be no income tax expenses against earnings in Canada until either all unrecognized operating loss carry-forwards of approximately \$12,311 are used or expire. \$1,767 of the carry-forwards expire in 2008 and the balance expire between 2009 and 2027. Furthermore, there will be no income tax expense against earnings in the United States until all unrecognized operating loss carry forwards of approximately \$4,183 are used or expire. The carry-forwards expire between 2026 and 2027.

## 17. NET INCOME

For the three months ended March 31, 2008, we recognized a loss of \$2,302, or \$(0.04) per share, compared to a loss of \$1,775, or \$(0.03) per share, for the same period in 2007. The calculation of diluted net income (loss) per share for the first quarters of 2008 and 2007 did not result in any dilution versus reported basic earnings per share.

The loss for the first quarter of 2007 included the following items of note:

- The gross margin for the first quarter of 2008 included a reduction of \$349 as a result of reconfigured cost estimates to complete the CFTS program. The lower gross margin

percentage in the first quarter of 2008 is also impacted by the inclusion on a lower revenue base of several indirect overheads that are independent of projects and not directly variable.

- Combined operating expenses (including depreciation and bank service charges) of \$407 for the ASE division, subsequent to the Eduplus acquisition in the third quarter of 2007. In addition, we recognized revenue in ASE, primarily from the SMHP, of \$568; and
- \$1,110 reduction in operating expenses (which represent the sum of G&A, S&M and stock option expenses) from the same period in 2007, primarily, as a result of implementation of the cost reduction plan.

## 18. SUMMARY OF QUARTERLY RESULTS (UNAUDITED)

Following are the quarterly results for 2007 and 2006. The table includes the restated amounts only for the first three quarters of 2006.

	2008	2007		
	31-Mar	31-Dec	30-Sep	30-Jun
Revenue	\$ 4,339	\$ 5,359	\$ 6,750	\$ 15,241
Gross margin	147	(314)	1,081	5,505
Operating expenses*	1,841	2,483	2,425	2,730
Net (loss) income	(2,302)	(3,334)	(1,594)	2,671
Net (loss) income per share (basic)	\$ (0.04)	\$ (0.06)	\$ (0.03)	\$ 0.05

	2007	2006		
	31-Mar	31-Dec	Sep 30 Restated	June 30 Restated
Revenue	\$ 5,829	\$ 11,152	\$ 11,509	\$ 5,923
Gross margin	1,226	2,964	3,794	1,589
Operating expenses*	2,951	3,056	2,649	3,028
Net (loss) income	(1,775)	(148)	1,373	(2,754)
Net (loss) income per share (basic)	\$ (0.03)	\$ (0.00)	\$ 0.03	\$ (0.05)

\*Represents the sum of G&A, S&M and stock option expenses

As previously mentioned, during the first quarter of 2007 we reviewed our revenue recognition for contracts with multiple deliverables and determined that the recognition of revenue for the fourth quarter of 2005 and the first three quarters of 2006 was incorrect. The table above reflects only the restated amounts for each of those two consecutive quarters.

Revenues over the eight-quarter period fluctuated, reflecting our experience with large, multi-year contracts. Our quarterly revenue profile for 2006 reflected fluctuations in CFTS revenue which depended upon the proportion of work performed in-house and the achievement of

milestones by our subcontractors in any given quarter. CFTS revenues for each of the last three quarters of 2006 were \$3,210, \$8,202 and \$8,707, respectively. CFTS revenues for each of the quarters of 2007 were \$2,858, \$12,483 and \$4,341 and \$3,010, respectively for a total of \$22,692. CFTS Revenues for the first quarter of 2008 was \$1,789.

Gross margin over the eight quarter period reflects not only revenue changes in each quarter but also certain specific items. For 2006, the lower gross margin percentage in the second quarter included a \$172 foreign exchange loss, and was further reduced since manufacturing and facility costs represented a larger proportion of third quarter revenue versus the other quarters in 2006. The lower gross margin percentage in the fourth quarter included a reduction of approximately \$400 due to the recognition of additional costs related to our existing contracts. The lower gross margin percentage in the first quarter of 2007 included approximately \$400 of additional costs relating to research and development, foreign exchange and ASA overhead costs attributed to CFTS courseware development activities. The higher gross margin percentage in the second quarter of 2007 included approximately \$1.8 million of additional revenue as a result of the downward revision in total cost estimates for the CFTS program. The lower margin percentage in the third and fourth quarters of 2007 is due to lower revenues, higher indirect overheads, and a higher proportion of revenues attributable to the lower margin CFTS program. The lower gross margin in the fourth quarter of 2007 is also the result of a decrease in revenue of \$750 as a result of recalibration of the total cost estimates for the CFTS program. The gross margin for the first quarter of 2008 included a reduction of \$349 as a result of reconfigured cost estimates to complete the CFTS program. The lower gross margin percentage in the first quarter of 2008 is also impacted by the inclusion on a lower revenue base of several indirect overheads that are independent of projects and not directly variable.

The net income (loss) for the eight quarters primarily reflects fluctuations in revenue. However, results for the second and third quarters of 2006 include the effects of the requirement to report the \$3,100 Debentures as a current liability (\$1,064 expense) and the gain on the subsequent repayment of the \$3,000 Debenture (\$224 income), respectively. In addition, the second quarter of 2007 includes the positive effect of the recalibration of total cost estimates on the CFTS program of approximately \$1.8 million in income. The fourth quarter of 2007 reflects the employee severance costs as discussed earlier in the cost reduction plan of approximately \$802 and the decrease in revenue of \$750 as a result of recalibration of the total cost estimates for the CFTS program. The first quarter of 2008 includes a \$1,110 reduction in operating expenses (which represent the sum of G&A, S&M and stock option expenses) from the same period in 2007, primarily, as a result of implementation of the cost reduction plan.

Net income (loss) per share (basic) also reflected the fluctuations in earnings over the eight quarters as well as the effect of the increase of 3,016,453 in the number of common shares outstanding from December 31, 2006 to December 31, 2007. As at March 31, 2008, the number of outstanding common shares was 55,993,929.

The diluted net income (loss) per share for the eight quarters is not shown since the calculation, using the treasury method, did not result in any dilution versus reported basic earnings per share except for the third quarter of 2006, where diluted earnings per share was \$0.02 versus basic earnings per share of \$0.03. The calculation also resulted in dilution in the second quarter of

2007 however the diluted earnings per share was equal to the basic earnings per share.

## CASH FLOW, LIQUIDITY AND CAPITAL RESOURCES

### 19. CASH FLOW

We had bank indebtedness of \$(62) at March 31, 2008 as compared to cash and cash equivalents \$9,118 at March 31, 2007. The sources for the changes in cash and cash equivalents for the three months ended March 31, 2008 and March 31, 2007 are as follows:

	Three months ended March 31	
	2008 \$	2007 \$
Cash flows provided by (used in)		
Operating activities	(3,622)	(5,337)
Investing activities	(20)	(162)
Financing activities	(140)	981
Decrease in cash and cash equivalents	(3,782)	(4,518)
Cash and cash equivalents at beginning of period	3,720	13,636
(Bank indebtedness) cash and cash equivalents at end of period	(62)	9,118

### 20. OPERATING ACTIVITIES

Cash outflow from operating activities of \$3,622 in three months ended March 31, 2008 represented a \$1,715 decrease in cash inflow over the comparable quarter of 2007. For the three months ended March 31, 2008, the cash outflows from operating activities of \$3,622 were substantially due to a net loss of \$2,302, which resulted in a outflow of \$1,736 after excluding non-cash charges included in the results, and by an outflow of \$1,880 from the net change in non-cash working capital. Non-cash charges to the operating results include depreciation and amortization as well as stock option expenses. The \$1,880 cash outflow on account of net changes in non-cash working capital was primarily due to an increase in trade and other receivables, an increase in unbilled revenue attributable to the contract with Agusta Westland, and a reduction in accounts payable.

For the three months ended March 31, 2007, the cash outflows from operating activities of \$5,337 were primarily due to the loss of \$1,775, which was partially offset by non-cash charges included in the results of \$194. This outflow was increased by the net change in non-cash working capital which used \$3,755 of additional cash in the quarter. The \$3,755 cash outflow on account of net changes in non-cash working capital was primarily due to: an

increase in unbilled revenue attributable to the contract with Agusta Westland; a reduction in accounts payable due to first quarter payments for CFTS-related subcontractor milestone achievements in the fourth quarter of 2006, partially offset by a reduction in accounts receivable related to collections from the CFTS program and for contracts to provide IMTS to the CF.

## 21. INVESTING ACTIVITIES

For the three months ended March 31, 2008, cash used in investing activities was \$20, as compared to \$162 used for comparable period in 2007.

The 2008 amount represented investment in capital assets as follows: \$1 represented investment in computer hardware, software, leasehold improvements as well as furniture and fixtures in ASA, \$4 represented investment in computer hardware, software, leasehold improvements as well as furniture and fixtures in ASE and the balance of \$15 represented purchases of computer hardware, communications equipment and leasehold improvements in our Brampton, Ontario facility.

Of the 2007 amount, \$163 represented investment in capital assets as follows: \$50 represented investment in computer hardware, software, leasehold improvements as well as furniture and fixtures in ASA and the balance of \$113 primarily represented purchases of computer hardware, communications equipment and leasehold improvements in our Brampton, Ontario facility.

## 22. FINANCING ACTIVITIES

Cash outflow from financing activities for the three months ended March 31, 2008 amounted to \$140, compared to a cash inflow of \$981 for the same period in 2007.

The cash outflow of \$140 for the three months ended March 31, 2008 represents principal payments on the Term debt.

The \$981 inflow in the three months ended March 31, 2007 represented proceeds from the exercise of common share purchase warrants of \$873 and the exercise of stock options of \$108.

## 23. LIQUIDITY

No additional funds were raised through the issuance of debt or equity in 2007 or in the first quarter of 2008, other than proceeds from the exercise of stock options and common share purchase warrants.

During the third quarter of 2007, the remaining \$100 Debenture was repaid.

We received \$108 through the exercise of stock options in the three months ended March 31, 2007. In February and March, 2007, 1,456,121 common share purchase warrants were exercised, to purchase common shares at \$0.60 per share. We received proceeds of \$873 as a result of these exercises.

We maintain a committed secured bank operating line of credit of up to \$4.0 million, based on available borrowing base, with a major Canadian chartered bank. The operating line is not currently drawn. This credit facility permits us to borrow funds directly for operating and subsidiary funding purposes. The facility has financial covenants covering maximum borrowing base based on the prior month accounts receivable balance, a minimum current ratio, minimum earnings before interest, tax, depreciation and amortization (EBITDA) to interest expense plus the current portion of long term debt and capital leases (EBITDA ratio), an annual maximum capital expenditure limit and a minimum tangible net worth. Any advances are repayable on demand.

As at March 31, 2008, our net working capital was a deficiency of \$(580) (December 31, 2007 - \$1,182).

At March 31, 2008, the Company was not in compliance with two financial covenants included in the Term Loan. The covenants in breach were the current ratio and the EBITDA ratio. At the time of repayment, with the proceeds of the new credit facility secured in May 2008, the Company had not received a waiver for the breach of these covenants, which constituted an event of default under the credit facility, with the bank having the right to have demanded repayment of the loan. As a result, the entire loan was classified at March 31, 2008 as a current liability.

Effective April 30, 2008, we entered into financing arrangements with ComVest Capital, LLC that provided up to US\$6.6 million of financing in the form of a secured term loan in the amount of US\$2.6 million at a rate of interest of 12.5% per annum payable monthly and a deferred interest fee of \$390 payable at maturity and a secured revolving line of credit of up to US\$4.0 million based on a borrowing base at a rate of interest of US prime plus 2% per annum with a floor of 8%. The term loan matures on April 30, 2011 and the Line of Credit will be available until April 30, 2010, subject to a one-year extension at the option of the Company. These financing arrangements closed May 5, 2008 and the term loan was used to repay the bank term loan. The arrangement also involved, subject to Toronto Stock Exchange approval, the Company issuing warrants to acquire an aggregate of 9,300,000 common shares at an exercise price of

\$0.09 per share until April 30, 2008. As of the date of this MD&A, the Company is in compliance with all the covenants of this facility.

## 24. CAPITAL RESOURCES

### Stock Options

During the three months ended March 31, 2008, we granted no new options to employees of the Company.

As at April 30, 2008, based on the actual number of common shares outstanding, the Plan would allow for the issuance of a total of 8,399,089 options to purchase common shares of our Company. There are currently 6,160,947 options to purchase common shares outstanding, leaving 2,238,142 options available for issuance under the Plan. The amount of options available for issuance will change as we grant options in 2008 and as the actual number of common shares outstanding changes as well.

During the first quarter of 2008, the combination of vesting of existing options and the recognition of options cancelled resulted in a net compensation cost of \$36. In addition, during the first quarter of 2008, no options were exercised to purchase common shares and 95,675 options were cancelled or expired.

### Warrants

In the three months ended March 31, 2008, no common share warrants were exercised, while there were 250,000 common share warrants that expired. As at March 31, 2008, the Company had no common share warrants outstanding.

We increased our contributed surplus from \$8,941 at December 31, 2007 to \$9,039 as at December 31, 2007 as a result of the inclusion as an equity item the net of the following three items: first, an increase of \$36 recognized as stock option compensation costs in the consolidated statement of operations and second, an increase of \$62 as a result of the expiration and cancellation of warrants to purchase common shares whose value was transferred from share capital.

In May 2008, subject to Toronto Stock Exchange approval, the Company issued warrants to acquire an aggregate of 9,300,000 common shares to ComVest Capital at an exercise price of \$0.09 per share for a period of five years.

## 25. OUTSTANDING SHARE DATA

The following table summarizes the changes in the common shares, common share purchase warrants and options to purchase common shares for the three months ended March 31, 2008.

	<b>Common Shares</b>	<b>Warrants</b>	<b>Options</b>
<b>Outstanding at December 31, 2007</b>	55,993,929	250,000	6,258,040
<b>Issued / Exercised</b>	-	-	-
<b>Granted</b>	-	-	-
<b>Cancelled / Expired</b>	-	(250,000)	95,675
<b>Outstanding at December 31, 2007</b>	<b>55,993,929</b>	<b>-</b>	<b>6,162,365</b>

On March 30, 2008, 250,000 common share purchase warrants expired leaving no common share purchase warrants outstanding as of March 31, 2008.

As at March 31, 2008, there were 6,162,365 stock options outstanding at exercise prices ranging from \$0.40 to \$0.68 with expiry dates from January 20, 2010 through June 28, 2012.

## 26. OFF-BALANCE-SHEET ARRANGEMENTS

In the normal course of business we may be required to issue letters of credit or performance guarantees. As at March 31, 2008, we had one outstanding letter of credit with a Canadian financial institution in the amount of \$615 (2007 – nil). This relates to our contract to provide a CPT to the RDAF via prime contractor AgustaWestland. The collateral on the letter of credit was changed in August 2007 from cash to a guarantee issued by Export Development of Canada.

## 27. ACCOUNTING POLICY DEVELOPMENTS

We may use foreign exchange forward contracts to manage exposures created when sales and purchases are made in foreign currencies. As at March 31, 2008, there were no foreign exchange forward contracts outstanding (2007 - nil).

We do not use derivative instruments to reduce our exposure to interest rate risk or to change our exposure from fixed to floating interest rates. The interest rate floats on the credit facility, of which \$96 was utilized as of March 31, 2008 (2007 – nil) and on the Term Loan at the Canadian prime rate plus 1.5% per annum (6.75% at March 31, 2008).

## 28. RELATED PARTY TRANSACTIONS

In the first quarter of 2008, the following amount was incurred for an entity in which a director of the Company is an owner, partner or principal: \$203 (2007 - \$205) for legal services. The amount included in accounts payable and accrued liabilities as due to related parties as at March 31, 2008 was \$178 (2007 - \$200).

## 29. SUBSEQUENT EVENTS

Effective April 30, 2008, we entered into financing arrangements with ComVest Capital, LLC that provided up to US\$6.6 million of financing in the form of a secured term loan in the amount of US\$2.6 million at a rate of interest of 12.5% per annum payable monthly and a deferred interest fee of \$390 payable at maturity and a secured revolving line of credit of up to US\$4.0 million based on a borrowing base at a rate of interest of US prime plus 2% per annum with a floor of 8%. The term loan matures on April 30, 2011 and the Line of Credit will be available until April 30, 2010, subject to a one-year extension at the option of the Company. These financing arrangements closed on May 5, 2008 and the term loan was used to repay the bank term loan. The arrangement also involved, subject to Toronto Stock Exchange approval, the Company issuing warrants to acquire an aggregate of 9,300,000 common shares at an exercise price of \$0.09 per share until April, 30, 2008.

## 30. CRITICAL ACCOUNTING ESTIMATES

We are required to make estimates and assumptions when accounting for assets and liabilities and when disclosing contingent assets and liabilities at the date of the financial statements and for revenues and expenses for the period reported. We regularly review and change, when necessary, our estimates and assumptions, particularly as they relate to accounting for long-term contracts, stock-based compensation costs, income taxes, deferred development costs and goodwill, based on management's judgment of current conditions and actions that we may undertake in the future. Actual results may differ from estimates previously recorded.

## 31. BUSINESS OUTLOOK

The following contains forward-looking statements about our business outlook for 2008. Reference should be made to "Forward-Looking Statements" on page 5. For a description of material factors that could cause our actual results to differ materially from the forward-looking statements in the following, please see the Business Risk Factors section of this MD&A on page 27 and the Description of the Business – Risk Factors section in our Annual Information Form.

Our profitability in the short term will be determined by the uncertain timing of military contracts. We have acquired Eduplus to increase our e-learning capability and access to Canadian naval opportunities. We intend to expand our penetration of the Canadian energy industry and begin planting the seeds for a more global energy sector strategy. We plan to conduct field trials on HVTT in the third quarter of the year. We anticipate additional business from the CFTS program and to close on a number of other significant contracts in the second half of the year.

We expect that:

- We will recognize revenues of \$28 to \$32 million in 2008 and achieve profitability by the end of the year. A significant percentage of the Company's revenues are tied to

large military contracts, the timing of which are typically beyond the Company's control and difficult to predict.

- Approximately \$6 million to \$8 million of our order backlog as at March 31, 2008 of \$34.8 million will be realized as revenue in the remainder of 2008. Our ability to replenish our backlog in the first half of 2008 will be a key determinant of our outlook for 2008.
- Revenues from the initial contract under the CFTS program for 2008 will decrease compared to 2007, however, we are pursuing additional opportunities under the CFTS program. As at March 31, 2008, approximately \$3.7 million of revenue remained to be recognized for the initial phase of the project. We believe that the CFTS program has contributed significantly to our intellectual property and has enhanced our ability to handle large and complex learning systems. In addition, our participation in the program greatly enhances our ability to capture significant new business that will flow from the CFTS program in the form of enhancements to the existing program and new procurement programs. As a result, we believe that the CFTS program and related opportunities will continue to be a significant contributor to our Company's revenue base for the foreseeable future due to planned and projected upgrades, enhancements and improvements to the training procedures and technologies required by the CF throughout the life cycle of the program.
- Gross margins are expected to increase in fiscal 2008 as a result of the impact of cost savings and the shift to higher-margin business as CFTS becomes a lower percentage of the Company's total revenue.
- Our cost reduction plan will reduce overall operating expenses by approximately 15% and will provide in 2008 savings of approximately \$4.0 million
- Depreciation and amortization expense will increase in 2008 as compared to 2007 due to the full year of amortization of the HVTT and the core technology acquired in the Eduplus transaction.
- General and administrative and sales and marketing expenses are planned to decrease in 2008 as a result of our cost reduction plan.
- Interest expense and financing costs will increase significantly over 2007 levels due to the outstanding term loan and revolving line of credit secured in April 2008.
- Cash and cash equivalents will decline to fund operations and we do not expect the same level of customer deposits as were recorded in 2006 and 2007.
- Capital expenditures, without giving effect to assets acquired in acquisitions, will be comparable to 2007 levels.
- Although we have as of May 2008 repaid our bank term loan and replaced it with a three-year term loan, unanticipated outflows in 2008 may result in our need to complete additional financings. Access to such capital at acceptable commercial terms for a company of our size and financial status will be greatly dependent on our ability to increase our backlog position, demonstrate execution of our business strategy and the general condition of the credit markets.

## 32. REPORT ON DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") are responsible for establishing and maintaining the Company's disclosure controls and procedures. They are assisted in this responsibility by the Company's Disclosure Committee, which consists of senior managers of the Company. The Disclosure Committee evaluates material information to determine the appropriateness and timing of its public release. The CEO and CFO have evaluated the effectiveness of the Company's disclosure controls and procedures and have concluded that they were adequate and effective as of March 31, 2008.

The Company maintains internal controls over financial reporting designed to provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements in accordance with generally accepted accounting principles. The Company's CEO and CFO do not expect that these internal controls will prevent all error and all fraud. Internal controls can only provide reasonable, not absolute, assurance that the objectives of the system are met. Because of inherent limitations, internal controls over financial reporting may not prevent or detect misstatements and fraud. Controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the control. Internal controls over financial reporting are based partly on assumptions about the likelihood of future events and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

During the three months ended March 31, 2008, there have been no changes in our Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our Company's internal control over financial reporting.

## 33. BUSINESS RISK FACTORS

Our operations and financial results are subject to various risks and uncertainties which are outlined below. These risks are in addition to those outlined elsewhere in this MD&A and in our Annual Information Form.

### *New Contracts*

The Company anticipates securing significant new projects in the first two quarters of 2008 by successfully completing ongoing negotiations with new and existing customers for new work. However, there can be no assurance that the expected new contracts will close in this period and an inability to do so will negatively affect our consolidated results of operations and financial condition.

### *Financing*

Our future is dependent on management's ability to secure capital in the current marketplace on reasonable terms for a company of our size and financial status. There can be no assurance that we will secure required capital and an inability to do so may negatively affect our financial condition.

### ***Limited Financial Resources***

The Company's financial resources are currently limited. There can be no assurance that this will not negatively affect our ability to obtain or execute contracts, including our ability to obtain letters of credit or performance bonds or meet working capital requirements.

### ***Reliance on Key Customers***

In any one fiscal year, we have typically derived a substantial portion of our revenues from a small number of contracts with major customers. Historically, one customer in particular has represented a substantial portion of our revenues. The composition of this group of major customers may change from year to year and our revenues and profitability are dependent upon our ability to win key contracts from such major customers, and then successfully execute such contracts, which represents substantial business and credit risk concentration.

### ***Availability of Skilled Personnel***

Our performance depends on our ability to attract and retain personnel with appropriate technical, administrative and program-related skills and experience. To the extent that we are unable to attract and retain such personnel, our competitiveness could be adversely affected. Our cost reduction plan may adversely affect our ability to retain key personnel.

### ***Performance of Contracts and Dependence on Subcontractors***

We are dependent on our ability to meet contractual obligations under the CFTS program or any other major program. We are also dependent on completing these projects on time and on budget. Furthermore, our ability to meet contractual obligations and complete projects on time and on budget is dependent on the performance of our subcontractors, as well as the relative proportion of in-house and subcontractor work. There can be no assurance that we will meet our contractual commitments or complete projects within our budget and failure to do so may negatively affect our consolidated results of operations, our financial condition and our ability to obtain subsequent work.

### ***Cost Reduction Program***

We have implemented a cost reduction plan. There can be no assurance that the program will be fully implemented in the timeframe expected and failure to do so may have a negative affect on our consolidated results of operations and financial condition.

### ***Timing of Revenue Recognition from Backlog***

A delay from the Company's expectations of when it will recognize revenue from its current order backlog may have a negative affect on our consolidated results of operations and financial condition.

### ***Level of Military Expenditures***

There is no assurance that management's expectations as to the stability and growth of military markets and expenditures worldwide will materialize. There can also no assurance that management's expectations of the acceptance of our product offerings by the energy and aerospace industries will materialize. To the extent there is a significant change from these expectations, our consolidated results of operations and our financial condition may be negatively affected.

### ***Length of Sales Cycles***

The nature of our business involves lengthy sales cycles and regular delays over which we have no control. Any ongoing failure to achieve such sales could have a material adverse effect on our business, financial condition and the results of our operations. Furthermore, maintenance of our key partnerships as our sales strategies evolve is essential.

### ***Reliability of Cost Estimates***

Revenue and profitability initially recognized on our long-term contracts depends on reliable cost estimates made in the early stages of such projects. To the extent that there is a significant change in these cost estimates, our revenue and profitability in subsequent periods could change significantly which could, in turn, have an adverse affect on our consolidated results of operations and on our financial condition.

### ***Ownership of Technology***

Our future is dependent on management's ability to protect and exploit our intellectual property. We rely in part on trade secrets and contractual arrangements, such as confidentiality and non-disclosure agreements, to establish and protect our technology. Such reliance may be insufficient to prevent misappropriation of our technology or to deter others from developing similar technologies. Enforcement of our intellectual property rights or our ability to acquire such rights may be unavailable or limited. In addition, infringement claims may be brought against us or our customers in the future. We may not be successful in the defence of such claims and may not be able to develop processes that do not infringe on the rights of third parties or obtain licenses on commercially acceptable terms, if at all.

### ***HVTT Acceptance***

There can be no assurance that our forecasted sales of the HVTT product will materialize. Significantly lower HVTT sales could adversely affect operating results and may require that we accelerate the write down of the carrying value of this initiative.

### ***Technological Change***

The markets for our current and planned products and services are characterized by rapid technological advances, competing technological platforms, emerging and evolving industry standards, changes in customer requirements and frequent new product introductions and enhancements. Our future success will depend upon our ability to enhance our current products and services, develop and introduce new products and services that keep pace with technological developments, respond to evolving customer requirements, meet the technical requirements of our strategic partners and achieve market acceptance for our products. We rely on technological competence to provide value to our customers. In an environment of rapid technological change, ownership of any particular technology cannot guarantee market position. To the extent that we are unable to sustain our technological competitiveness, we may be less successful in achieving future contract awards.

### ***Foreign Exchange***

Fluctuations in the value of the Canadian dollar relative to foreign currencies (particularly the US dollar), could result in exchange gains and losses or increased costs.

### ***US Subsidiary***

ASA's projected expense levels are based on the assumption that we will win additional contracts in the US. Should we be unable to win additional contracts and reduce ASA spending accordingly, ASA expense levels will negatively affect our consolidated results of operations and financial condition.

### ***Growth of Simulation Training Markets***

There is no assurance that management's expectations as to the stability and growth of markets for simulation-based training products will materialize. To the extent there is a significant change from these expectations, our consolidated results of operations and our financial condition may be negatively affected.

### ***Goodwill***

To the extent that prospects for profitability and operating cash flows are not realized, we will face a possible impairment to the carrying value of our goodwill, requiring a charge to be taken against our operating results.

### ***Acquisitions***

We may pursue acquisitions in order to complement or expand our business. The negotiation of potential acquisitions could divert our time and resources and require funds to consummate. The process of combining with another company could be disruptive to our business and could result in unforeseen operating difficulties requiring financial resources. Further, we may finance future acquisitions through borrowings or otherwise incur indebtedness in connection with acquisitions. In addition, if we consummate one or more acquisitions through the issuance of common shares, holders of common shares could suffer dilution of their ownership interests.

### ***Regulatory Compliance***

We are subject to laws, regulations and standards relating to corporate governance and public disclosure in Canada. Our efforts to comply with such requirements have resulted in, and may continue to result in, increased general and administrative expenses and diversion of management time and attention from revenue-generating activities to compliance activities. Recently, we completed our first assessment of our internal controls over financial reporting with a view to being able to conduct an evaluation when requirements to do so are imposed by Canadian securities regulators in the future. In assessing ASA, we have identified that proper segregation of duties does not exist due to its start-up nature. Such assessment of our internal controls over financial reporting is a continuing process and may bring to light additional weaknesses in internal control over financial reporting. To the extent that we identify additional internal control weaknesses that require correction, we may be required to incur expenditures or costs, which, if significant, could adversely affect our operating results.

### ***Relationship with Existing US Prime Contractors***

Certain opportunities in the United States will require continued business relationships with our partners who are prime contractors for US military procurements. If we are unable to maintain and develop these relationships, business opportunities in the United States may be

limited which could, in turn, have an adverse affect on our consolidated results of operations and on our financial condition.

### **Commitments**

As a condition of dispositions, teaming agreements and in the normal course of our business, we enter into non-compete, non-disclosure, and other similar commitments. Non-performance on these commitments could negatively affect future results.

### ***Change to Canadian Government Policies***

Our historical operating results reflect substantial benefits from programs sponsored by the Canadian government to support businesses like ours. If changes in law or government policies regarding these programs were to result in their termination or adverse modification, or if we were to become unable to participate in, or take advantage of these programs, the cost of our operations could materially increase and there could be an adverse effect on our results.

### ***Competition***

The markets in which we operate are highly competitive. Competition may prevent us from winning significant contracts and may prevent us from realizing historically typical levels of profitability. Any such effects would negatively affect our consolidated results of operations and financial condition.

Additional information about us can be found in our Annual Information Form and in our Management Information Circular, both of which are available on SEDAR at [www.sedar.com](http://www.sedar.com).

May 14, 2008